

Michael P. Poirazi

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Personal Profile

- Nationality: Cypriot
- Marital Status: Single

Education

- University of Cyprus, Computer science Dept. Class 2001
- Acropolis Lyceum, Class of 1995

Languages

- Greek – Fluent – Mother Tongue
- English – Fluent

Professional Experience

Freelance Consultancy April 2012 – Now

- Preparation of Business Plan to Set up a Card Payment Processing Infrastructure in Russian Federation
- Preparation of Business Strategy to penetrate Russian Card Processing Market for issuing and acquiring
- Review and Evaluation of a Geostatic Orbit Telecom Satellite project, on behalf of investors.

IMSP Ltd January 2008 – April 2012

Co-Founder / Managing Director / Chairman

- Business Strategy and Implementation
- Monopoly Market Penetration Strategy
- Coordinated Competition Protection Committee Legal case
- Day to Day company affairs.
- Chairman of the Board of Directors.
- Coordinating IMSP Ltd affairs with Acquirer with FBME Card Services
- Overseen PCI DSS Systems and Network compliance and verification

DSP Netway Ltd June 2002 – December 2007

Co-Founder / Director

- Design and implementation of ISP Subscribers provision (over ADSL platforms)
- Design and Implementation of ISP Subscribers provision (over CABLE platform for Cablenet Ltd)
- Design and Implementation of Billing infrastructure (software and hardware)
- Responsible for executing the merge of DSP Netway Ltd with Spidernet Public Ltd, operational and financial consolidation
- Software and Network implementation for the official Cyprus Government presentation of the Presidential Elections results for 2008, Parliamentary Elections 2006, Referendum 2004, Presidential Elections 2003 (in 2D and later 3D technologies)

- Implementation of telephony VOIP / SIP technologies and live billing (per second) solution.
- Managing HR affairs of the company
- Managing Administration affairs of the company

DotCy Ltd 2000 – 2002

Software Developer

- Designed and Implemented Intellistock Application V2. (Stock Performance Monitoring Application with Technical Analysis Module)
- Designed and Implemented security framework for in house developed financial applications.
- Designed and Implemented IVR Compatible auto Logo and Ringtone ordering System

AvacomNet Ltd 1998 – 2000

Software Developer

- Designed and Implemented AVACAS stock performance monitoring application. (AVACAS was presented as a success story by MySQL A.B at CeBit 2000)
- Worked on the official Government presentation of the Presidential Elections for 1998 – Software and Network

Intersys Computer Ltd 1995 – 1998

Computer Technician

- Computer assembly and repairs

Professional Experience

Major Skills

- Problem Solving
- Team Leading
- Team Building
- Finance for Managers
- Security Procedures Design and Implementation
- Operation Procedures Design and Implementation
- Network Design and Implementation
- Software Design and Implementation
- .NET Technologies
- MS-SQL, MySQL, PostgreSQL
- Delphi
- Web Technologies (ASP.Net, Ajax, JavaScript, PHP etc)

Other Interests

- Heavily involved into the Cyprus Startup Community
- Providing Mentorship to Startup Companies
- Everything technology related
- Everything science related